# FIRSTNAME LASTNAME Use 14-16 pt., bold font to delineate name

FirstName.LastName@utexas.edu • (###) ###-#### • LinkedIn.com/in/FirstLast • Github.com/username

Use professional or utexas email address

Including a city/state is optional but may be and remove the hyperlink advantageous when recruiting outside of Texas ↑ [Optional] Include LinkedIn profile link, and/or professional website portfolio link

**EDUCATION** 

The University of Texas at Austin Bachelor of Business Administration, Major

May XXXX Anticipated graduation date ↑

[Optional] Highlight an additional area of study, specific/relevant courses, or an academic certificate →

Minor: Area of study ↑*Major must be officially declared* Additional Coursework in [Area of study], XX hours <a href="https://completed.hours.w/grades.posted">Completed hours.w/grades.posted</a>

Overall GPA: X.XX \( \int Do not round up \( GPA; \) truncate after two decimal places

[List International University]

[List Study Abroad Program in City, Country]

Semester XXXX

↑ [Optional] Study abroad experience

Denote work experience by Month/Year or Semester/Year; be consistent within each section

#### **EXPERIENCE**

Current Employer - Position Title; City, State ← Only include current or past positions, not future positions

Month XXXX - Present

[Optional] Company descriptor here in italics to describe unfamiliar companies—Keep to one line

- [Resume bullet = Strong ACTION VERB + Description of ACTIVITY or SKILL + End RESULT /ACCOMPLISHMENT and/or PURPOSE]
- [Use a variety of strong action verbs at the beginning of bullets and avoid repetition (e.g., Led, Supervised, etc.)—do not begin a bullet with a weak/missing verb (e.g., Responsible for... Assisted with... Worked on... Helped...). Refer to Action Verbs on pages 4-5]
- [Include specific actions and measurable results—specify how many people you managed, amount of money saved, earned, or managed, percent of sales gained, or savings gained by process improvements
- [Resume bullets are not sentences—remove pronouns (I, me, my, we, us, our) and limit articles (a, an, the) and helping verbs (had, have, may, might, forms of "to be": am, is, are, was, were) when writing resume bullets; reader assumes these words]
- [Showcase transferable skills/strengths from former positions that are most relevant to desired position or industry]
- [List experiences in reverse chronological order; use present tense for current positions and past tense for previous experiences]

Previous Employer - Position Title; City, State

Month XXXX - Month XXXX

• [Recruiters notice poor formatting, incorrect grammar, spelling errors, and sloppy bullet text—edit carefully]

• [Try to use at least two bullets for each work experience; do not use periods at the end of each bullet]

↑ Ensure that dashes & hyphens are a consistent size throughout resume

Semester XXXX

- [Avoid resume bullets with a "hanging word"—single words on their own lines]
- [Use consistent spacing and a consistent font throughout header, section headings, and content sections]
- [There is a full space between different sections, schools, and employers—be sure spacing is consistent]
- [Write numbers zero through nine as words, and write 10 and above as numerals. Money is denoted: \$1K, \$1M (or \$1MM), \$1B.

[Optional] Include this section if you have made a significant contribution or gained transferrable skills from a personal or academic project (preferably in upper-division coursework; esp. relevant for technical projects)

If no client, list detailed description, e.g., Shopping App Development

Course Number & Type of Project (e.g., Web Design, Research.) - Client: Name of Client

• [Start with a verb, describe contributions you made to the project—include specific actions and measurable results]

Typically, leadership experience will be denoted by semester & year 🗸

# **LEADERSHIP EXPERIENCE AND ACTIVITIES**

**Organization** - Position

Semester XXXX - Present

- [List leadership involvement in order of importance or reverse chronological order—if you were president of a student organization, feel free to list that first even if it's not a business organization]
- [Showcase transferable skills/strengths from your extracurricular activities that are most relevant to desired position or industry]
- [If you list an activity on your resume, be prepared to discuss it in a meaningful way in an interview]

• [Showcase honor or achievement by title and description of achievement if desired]

Semester XXXX

• [If possible, note semester awards (e.g., University Honors - number of times recognized)]

Semester XXXX

<u>ADDITIONAL INFORMATION</u> ← Do not include personal information such as birth date, marital status, or religious affiliation

Computer Skills: List specific software you are proficient in, especially highlighting those that are relevant to the role

**Certifications:** Include name and year of certifications/licenses that are relevant to the position/industry Languages: [Basic Knowledge, Intermediate, Advanced, Native or Fluent] in [languages other than English]

Place academic certificates in the education section

Interests: Unique interests and/or transferable skills showcased should be interesting enough to be a "conversation starter" Work Eligibility: Eligible to work in the U.S. with no restrictions

↑ U.S. citizens and U.S. permanent residents use this verbiage

Eligible to work in the U.S.; will require visa sponsorship for full-time employment

↑ Non-U.S. citizens on F-1 visa use this verbiage

Non-U.S. citizens in a visa status other than F-1, see a Career Coach to determine verbiage

CONTENT TIPS

# **CAMERON (CAM) LONGHORN**

Cam.Longhorn@utexas.edu • (512) 555-9999 • LinkedIn.com/in/CamLonghorn

#### **EDUCATION**

**The University of Texas at Austin**Bachelor of Business Administration, Supply Chain Management

May 2023

Minor: Finance

Certificate: Digital Arts & Media

Overall GPA: 3.55

Universidad de Deusto Spanish Language and Culture Program in Bilbao, Spain Fall 2020

#### **EXPERIENCE**

IBM - Operations Intern; Austin, TX

June 2022 - Present

- Update six productivity reports regarding orders, shipments, revenues, and margins on a daily basis
- Reduce shipment downtime by 25%, allowing orders to increase by 30% for Southwest region
- Forecast inventory of computer hardware and process 50 client payments daily to ensure adequate supply

#### Cam's Creations - Founder; Remote

June 2019 - December 2021

- Established eCommerce presence on Etsy by creating, marketing, and selling digital artwork
- Created business plan based on competitor research to ensure viable pricing structure for custom orders

## Paramount, Inc. - Accounting Intern; Los Angeles, CA

May 2021 - August 2021

- Tracked quarterly operating budget of approximately \$50K for costume department
- Prepared 25 detailed financial reports monthly in Excel for upper management to assess progress on goals

#### Frida's Tex-Mex Kitchen - Server; Austin, TX

July 2020 - December 2020, September 2021 - May 2022

- Managed up to six tables while maintaining professional demeanor as part of dynamic services team
- Exhibited thorough knowledge of food and beverage menu and upsold to 75% of customers on a daily basis

# **PROJECTS**

#### **OM 366P Operations Management Practicum** - Client: Texas Instruments

Fall 2021

- Analyzed and validated reverse logistics processes with practicum team to ensure visibility of return inventory and costs
- Recommended changes to plant layout to improve efficiency of return process and cross-functional communication
- Identified potential cost savings of \$12K annually through new recycling program

#### **LEADERSHIP EXPERIENCE AND ACTIVITIES**

#### Supply Chain Management Student Organization (SCMSO) - Vice President (Spring 2021 - Present)

Fall 2019 - Present

- Direct corporate outreach and programming for weekly member meetings, social events, and community events
- Coordinated four recruitment events in two weeks, resulting in induction of 20 new members
- Increased membership by 20% through expanded print and Facebook social media marketing campaign

# **Undergraduate Business Council** - Orientation Committee Member

Fall 2021 - Spring 2022

- Planned and facilitated virtual team-building activities for 850 incoming freshmen to encourage acclimation to McCombs
- Created 40 marketing and orientation materials using Photoshop and InDesign to promote organization to new students

## **University Yoga Club** - Active Member

Spring 2020 - Present

#### **HONORS**

• Presidential Achievement Scholarship

Fall 2019 - Present

University Honors (4 semesters)

Fall 2020 - Spring 2022

#### **ADDITIONAL INFORMATION**

Computer Skills: Python, SPSS, Adobe Photoshop, InDesign, MS Excel (Pivot tables, VLOOKUP), Word, PowerPoint, Canva

Certifications: Microsoft Office Specialist Certification (2020), Bloomberg (in progress)

Languages: Fluent in Spanish, Basic Knowledge in Urdu

Interests: Architecture, Ultimate Frisbee, Fantasy Football, Bass Guitar, Data Analytics

Work Eligibility: Eligible to work in the U.S. with no restrictions

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#### **EDUCATION**

The University of Texas at Austin Bachelor of Business Administration, Major

May XXXX

Minor: Area of study

Additional Coursework in [Area of study], XX hours

Overall GPA: X.XX

[List International University] [List Study Abroad Program in City, Country]

Semester XXXX

#### **EXPERIENCE**

Current Employer - Position Title; City, State

Month XXXX - Present

- Text ([Resume bullet = Strong ACTION VERB + Description of ACTIVITY or SKILL + End RESULT / ACCOMPLISHMENT and/or PURPOSE]
- Text There is not a minimum/maximum # of bullets although we do suggest at least two bullets for each work experience
- Text

Previous Employer - Position Title; City, State

Month XXXX - Month XXXX

- Text
- Text
- Text

Previous Employer - Position Title; City, State

Month XXXX - Month XXXX

- Text
- Text

# **PROJECTS**

Course Number & Type of Project (e.g., Web Design, Research.) - Client: Name of Client

Semester XXXX

- Text [Start with a verb, describe contributions you made to the project—include specific actions and measurable results]
- Text
- Text

#### **LEADERSHIP EXPERIENCE AND ACTIVITIES**

**Organization** - Position

Semester XXXX - Present

- Text [List leadership involvement in order of importance or reverse chronological order—if you were president of a student organization, feel free to list that first even if it's not a business organization]
- Text
- Text

• Organization - Position

Semester XXXX - Semester XXXX

- Text
- Text
- Text

# **HONORS**

Text
Text
Semester XXXX
Semester XXXX

Text

#### **ADDITIONAL INFORMATION**

Computer Skills: List specific software you are proficient in, especially highlighting those that are relevant to the role

**Certifications:** Include name and year of certifications/licenses that are relevant to the position/industry

Languages: [Basic Knowledge, Intermediate, Advanced, Native or Fluent] in [languages other than English]

Interests: Unique interests and/or transferable skills showcased should be interesting enough to be a "conversation starter"

Work Eligibility: Eligible to work in the U.S. with no restrictions

Eligible to work in the U.S.; will require visa sponsorship for full-time employment

# **COMMON QUESTIONS AND VARIATIONS**

### **EDUCATION SECTION VARIATIONS**

Double major	Bachelor of Business Administration, Marketing
(BBA and non-business major)	
	Bachelor of Arts, Chinese Culture and History
	Minor: Sociology
	Overall GPA: 3.55
Major that includes a track	Bachelor of Business Administration, Finance
	Track: Corporate Finance & Investment Banking
	Minor: Spanish
	Overall GPA: 3.55
Major and academic certificate	Bachelor of Business Administration, Management Information Systems
	Certificate: The Elements of Computing
	Overall GPA: 3.55
Major and ACT/SAT score (if relevant for industry	Bachelor of Business Administration, Unspecified
applications (e.g. investment banking or consulting))	Overall GPA: 3.55   ACT: Math 35 English 30

You may want to highlight unique coursework that demonstrates a specific skill or interest relevant to your career goals but is not apparent through a particular track, minor, or certificate program. If so, list these courses in the Education section as shown below:

#### **EDUCATION**

The University of Texas at Austin	Bachelor of Business Administration, Supply Chain Management	May 2024
	Overall GPA: 3.55	

**Relevant Coursework:** Marketing Information and Analysis, Data Analysis for Marketing, Marketing Analytics II, Data Mining for Business Intel, Consumer Behavior in a Digital World

# **MULTIPLE ROLES FOR ONE EXPERIENCE**

If you've held multiple positions in the same organization, there are two ways you might represent that. The first example below is of someone who was first a general member and later elected to a leadership position. The second example is someone who has held multiple leadership positions within an organization. You may choose which format best highlights your contributions.

#### **LEADERSHIP EXPERIENCE AND ACTIVITIES**

**University Finance Association -** *Vice President (Spring 2022 - Present)* 

Fall 2020 - Present

- Manage corporate outreach and programming for weekly member meetings, social events, and community events
- Increase membership by 20% through aggressive print and social media marketing campaign

# **University Finance Association**

Fall 2020 - Present

Vice President (Spring 2022 - Present)

- · Manage corporate outreach and programming for weekly member meetings, social events, and community events
- Increase membership by 20% through aggressive print and social media marketing campaign Treasurer (Spring 2021 - Fall 2021)
- Tracked budget for organization's activities and recruiting events
- Managed UFA's bank account of \$10K and identified areas for cost savings

# **FORAGE – SIMULATED WORK EXPERIENCE**

Virtual work experience programs like Forage replicate work at top companies. In a short time, students learn relevant tools and skills necessary to complete similar tasks during their workday. These opportunities go under "Leadership Experience and Activities."

#### **LEADERSHIP EXPERIENCE AND ACTIVITIES**

Goldman Sachs Excel Skills for Business Virtual Experience Program (5 hours)

June 2022

Participated in the open-access Goldman Sachs Virtual Experience Program with Forage

- Discovered key shortcuts and functionalities in Excel related to banking and finance in order to forecast operating assumptions
- Built cash flow model statement in Excel using real-world profit and loss statement data

# **ACTION VERBS BY SKILL SET**

<b>Administrative</b>	Communication	<u>Creative</u>	<b>Development</b>
Administered	Addressed	Conceptualized	Analyzed
Arranged	Advocated	Created	Designed
Authorized	Authored	Customized	Developed
Compiled	Consulted	Designed	Established
Monitored	Corresponded	Displayed	Expedited
Operated	Directed	Fashioned	Formulated
Planned	Interpreted	Integrated	Founded
Prepared	Interviewed	Invented	Implemented
Processed	Negotiated	Modeled	Launched
Standardized	Presented	Performed	Surveyed
<u>Financial</u>	<u>Leadership</u>	Management	<b>Marketing</b>
Accounted	Coordinated	Appointed	Advertised
Allocated	Designed	Assigned	Customized

<u>Financial</u>	<u>Leadership</u>	Management	Marketing
Accounted	Coordinated	Appointed	Advertised
Allocated	Designed	Assigned	Customized
Analyzed	Evaluated	Chaired	Distributed
Audited	Executed	Delegated	Implemented
Balanced	Facilitated	Directed	Initiated
Budgeted	Initiated	Established	Participated
Computed	Managed	Hosted	Presented
Forecasted	Organized	Oversaw	Promoted
Projected	Presided	Planned	Publicized
Tracked	Spearheaded	Supervised	Recruited

<u>Mentorship</u>	<b>Organizational</b>	<b>Problem Solving</b>	Research
Advised	Coordinated	Clarified	Analyzed
Coached	Facilitated	Enhanced	Critiqued
Educated	Categorized	Evaluated	Evaluated
Guided	Compiled	Investigated	Examined
Informed	Consolidated	Modified	Extracted
Instructed	Maintained	Negotiated	Formulated
Mediated	Monitored	Recommended	Interpreted
Mentored	Organized	Solved	Measured
Motivated	Systemized	Strengthened	Solved
Trained	Updated	Transformed	Summarized

Informed	Consolidated
Instructed	Maintained
Mediated	Monitored
Mentored	Organized
Motivated	Systemized
Trained	Updated
<u>Technical</u>	Training
Adapted	Adapted
Assembled	Advised
Computed	Assisted
Converted	Clarified
Devised	Communicated
Engineered	Explained
Operated	Facilitated
Programmed	Familiarized
Reconciled	Informed
Upgraded	Instructed

# ACTION VERBS BY OUTCOMES

#### You Led a Project

Chaired Controlled Coordinated Executed Headed Operated Orchestrated Organized Oversaw Produced

# You Managed a Team

Cultivated Directed **Facilitated** Guided Hired Mentored Motivated Recruited Shaped Supervised Trained

# You Communicated

Authored **Briefed** Conveyed Corresponded Documented Edited Lobbied Promoted **Publicized** Reviewed

# **You Supported Customers**

Advised Advocated Arbitrated Coached Consulted Educated Fielded Informed Resolved

# You Changed/Improved/ **Increased Something**

Converted Customized **Enhanced** Generated Influenced Merged Modified Overhauled Refocused Restructured Revamped Simplified Standardized Streamlined Systematized

# You Oversaw/Regulated

Authorized Delegated **Enforced Ensured** Inspected Monitored Screened Scrutinized Verified

# You Brought a Project to Life

Built Created Designed Developed Devised **Engineered** Established **Implemented** Initiated Launched Pioneered Spearheaded

Centralized

Transformed

## You Researched

Analyzed Assessed Audited Discovered **Evaluated** Examined Forecasted Interpreted Measured Quantified Surveyed Tested

# You Saved Company Time/Money

Conserved Consolidated Decreased Diagnosed Reconciled Reduced Yielded

# You Achieved Something

Attained Awarded Completed Demonstrated Reached Showcased Surpassed